



Customer Success Story

Our customer is a NETA accredited testing company based in Houston, TX. This customer regularly performs testing nationwide and utilizes rentals along with their own fleet of equipment for projects. With an increase in demand for testing, this customer found that maintaining inventory, calibration and maintenance of their assets proved to be a challenge. To address these challenges, the customer sought an asset management solution that could help them manage their assets, streamline operations and ensure efficiency.

Recognizing the need for expert assistance, the customer contacted A-Rent for their asset management needs. After an initial introduction call to discuss the current fleet and intended outcome, A-Rent provided a comprehensive solution tailored to the customers' requirements. Upon accepting the agreement, the fleet of 25 units and accessories was relocated to A-Rent's Houston location where the team organized, cleaned and tested the assets. A-Rent and the customer established a protocol for supplying a blend of rental units and assets from the customer fleet to fulfill testing projects. This includes tracking asset status through a cloud-based system and managing all shipments. Upon return of the equipment, A-Rent cleans, functionally tests and stores each unit to ensure that it is ready for the next project. A-Rent also created a calibration schedule for customer's assets. This reduced the need for the customer to manage equipment coordination and calibration and allowed them to streamline field operations and testing.

By utilizing A-Rent as an asset management partner, the customer achieved significant positive outcomes including improved ROI on equipment, cost savings, increased productivity, and maximized utilization. As the customer continues to grow in the testing industry, they can rest assured knowing that A-Rent is their trusted partner in asset management. To learn more about asset management, contact A-Rent at sales@a-rent.com, 630.748.8900 (IL) / 713.564.8900 (TX) or www.a-rent.com.

